



Client Case Study

Leading Provider of Publicly Funded Housing in the U.S.

TruNorth for Oracle Migration to SaaS Cloud

Business Situation

- Running on-premise Oracle applications, with customizations, extensions, & integrations
- Wanted to evaluate the best approach on whether to upgrade on-premise, cloud, hybrid, etc.
- Desired optimization and automation of processes that were manual/custom today as part of project
- Needed to eliminate application maintenance
- Wanted to advance towards a modern, scalable ERP system

BIAS Approach

- BIAS conducted a TruNorth assessment in collaboration with the Client in order to prepare a roadmap for a cloud option
- Conducted interviews and assessments with key leaders in order to determine current situation, and desired future capabilities
- Worked closely with Oracle in order to evaluate on-prem applications not yet available in Oracle SaaS Cloud
- BIAS focused on a solution-driven approach, looking at best practices instead of replicating current custom and manual business processes

Results

- Client participated in the review of the different approaches in order to determine the best option moving forward
- Client has a better understanding of the Oracle SaaS Cloud functionality, configurability, and the costs and benefits of implementation
- Client is also focused on improving manual processes and implementing best practices, instead of just focusing on the decision of platform
- Client anticipates moving to SaaS Cloud in mid-2020 upon completion of a major lift and shift of other enterprise applications to OCI

Key Lessons Learned

- The TruNorth program allows the customer to understand their true roadmap and effort to get to where they want to go
- Oracle SaaS Cloud is not EBS and allows for flexibility
- Client participation in the initial evaluation & approach modeling was critical for acceptance and commitment across various business stakeholders
- The long term view of costs and benefits is critical to understand the best approach